



Please Join Us!

The Art of Influencing: A Quality Tool

Presented by Katie Snapp, Sandia National Laboratories

When entering into interactions with internal customers, your goal is to develop a strong connection and a clear path to how you can add value. But that doesn't always happen, It takes some savvy, some awareness, and a bit of patience. An approach called the Collaborative Influencing Process can help you hit that target for success with greater degree. Katie Snapp will share this process so that you can more skillfully listen to your customers and lead them to asking you for help, without you feeling like you have to talk them into anything.

Katie has published two books on women's leadership since 2008 and speaks globally as a keynote speaker. She is the Founder of the Women's Leadership Certificate program at Anderson School of Management at University of New Mexico and has guest instructed in several leadership series.

Thursday, August 23, 2018
Coffee, Pastries and Networking at 7:00 a.m.
Seminar begins at 7:30 a.m.

Albuquerque Marriott Hotel
2101 Louisiana Blvd NE, Albuquerque NM 87110

Reservations are requested by Monday, August 20, 2018

For more information and to register www.AQNetwork.org

Member Employees No Charge, MEP Members \$10.00, Guests \$20.00

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